

New Entrant Suppliers



The energy market is thriving and in recent years it has grown significantly, with the introduction of a variety of new suppliers that are challenging the traditional supplier model and all looking to provide a better deal for consumers through a diverse range of services and propositions.

The energy market is a complex and sometimes confusing place for a new entrant to navigate through, however we understand the needs and demands of entry into the market. Our consultants are experts in the electricity and gas energy market arrangements and have decades of direct experience that can be leveraged to support new suppliers.

We can help new suppliers in overcoming the challenges of market entry and ensuring that these suppliers are “market ready” and able to meet the demands of both customers as well as the rules and regulations that bind the market.

Our electricity and gas market experts can offer a range of tailored services that can help new suppliers to deal with the challenges of market entry while supporting your business strategies and bringing your propositions to market.

Our services include:

- ▶ Extended market entry guidance
- ▶ Controlled market entry planning and guidance
- ▶ Guidance on the energy market arrangements, regulations, industry best practice and emerging trends
- ▶ Gas and electricity supplier licence applications
- ▶ Explanation of licence conditions and obligations
- ▶ Detail on regulatory reporting obligations
- ▶ Support in setting up metering contracts and industry arrangements
- ▶ Review or development of cost effective target operating models
- ▶ Support in ensuring “market readiness” and a fit for purpose operation
- ▶ Overview and explanation of managed service provision and propositions
- ▶ Developing quality assurance for service providers and managed services

We can support new suppliers in overcoming the challenges of market entry and ensuring that they are “market ready” and able to meet the demands of their customers as well as the obligations, rules and regulations that govern the market.

We are experts in the electricity and gas energy market arrangements and have a proven track record of enabling our clients throughout the UK to deliver their strategic goals. **Our clients trust us** to deliver and value our flexible, collaborative and benefits driven approach.